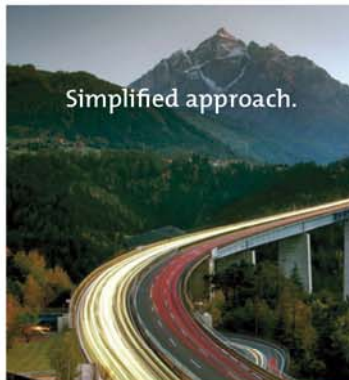


Advisor Distribution Banking Products



Team presentation

FOR INVESTMENT SPECIALISTS ONLY

Banking Products

**“Your reference for financing solutions
and banking products.”**



Nancy Paquet
Regional Vice-President,
Quebec

A handwritten signature in black ink that reads "Nancy Paquet".



Patrice Cayer
Regional Vice-President,
Western Canada

A handwritten signature in black ink that reads "Patrice Cayer".



Matthew Hallett
Regional Vice-President,
Ontario and Atlantic Canada

A handwritten signature in black ink that reads "Matthew Hallett".

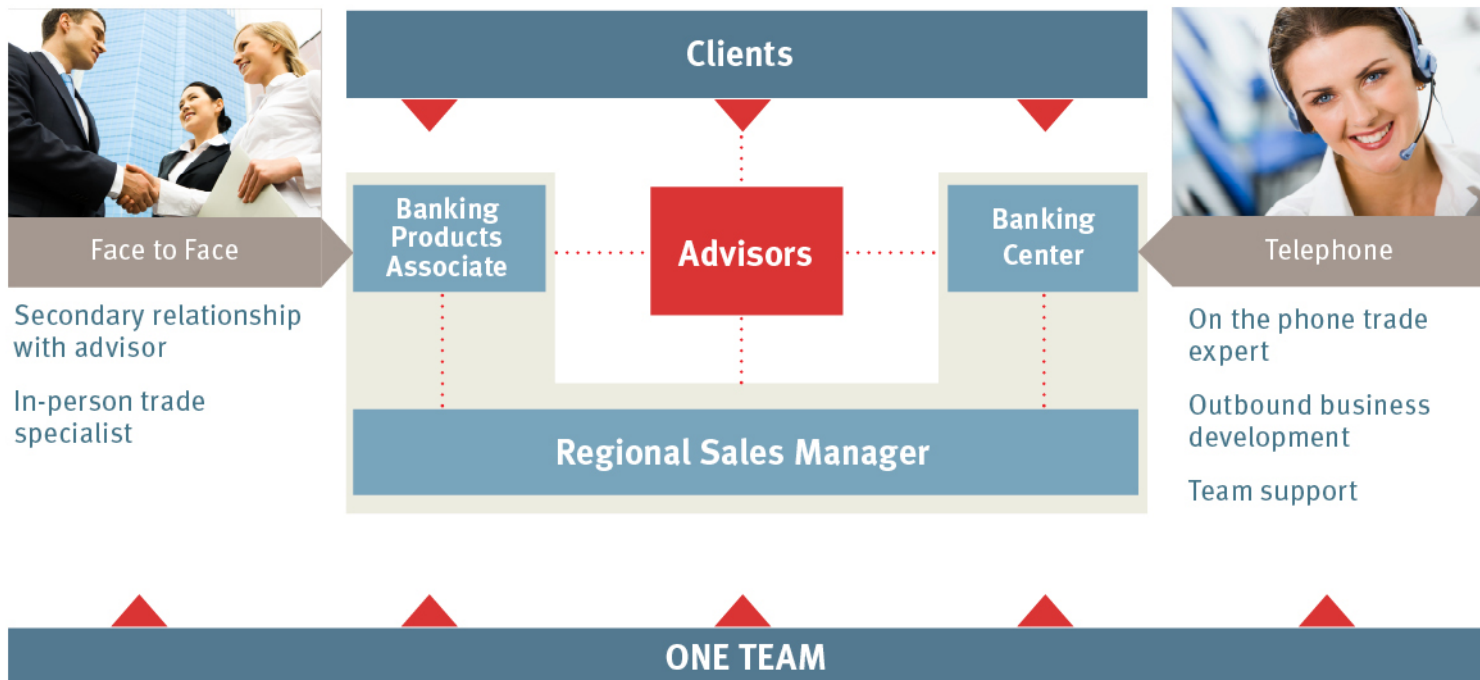
Banking Products

We are a **dedicated** team of **mobile** banking specialists serving the advisor network across Canada. Our on-site Regional Sales Managers together with Banking Products Associates and our virtual banking center (telephone based banking) will provide advisors with a **holistic approach** to their clients, by enabling them to add banking products to their current product line-up. Our written non-solicitation clause will help fence your clients and provide you with the **peace of mind** that you are looking for.

Services

- > A comprehensive approach that brings added value to your financial planning process.
- > A flexible offer consisting of the best financing products to help you grow your business.
- > A dedicated team of mobile banking specialists located across the country, coupled with banking specialists within our virtual banking center, in order to assist you achieve your business objectives.

Our business model



FOR INVESTMENT SPECIALISTS ONLY

Products and solutions

Constantly developing and improving existing products has always remained a priority for National Bank Financial Group. The word that best describes our products and solutions offering is “flexibility”.

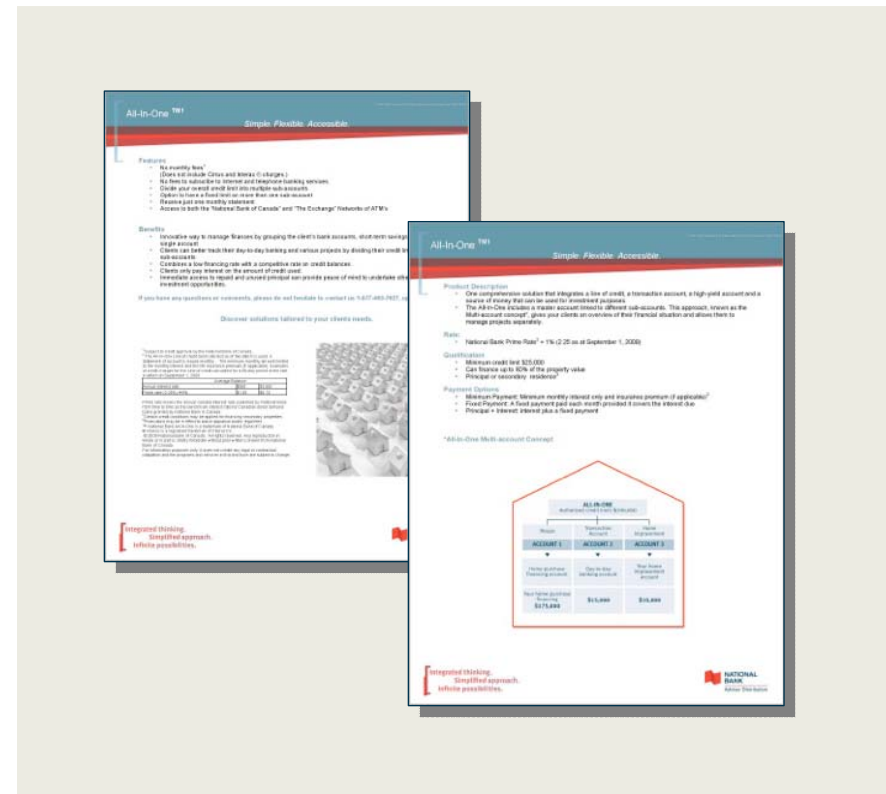
- > All-In-One
 - Property financing
 - Personal financing
 - Banking transactions
 - Savings accounts
- > Cash Surrender Value (CSV) line of credit based on a qualified insurance policy
- > Mortgage
 - Fixed or variable rate, or both
 - Combination of several terms
 - Combined with All-In-One
- > RRSP loans
- > Investment loans
- > Secured or unsecured personal loans

Advantageous for you

- > A simple referral process.
- > An attractive compensation schedule.
- > No risk of solicitation: National Bank Financial Group is committed to not solicit your clients for any other type of product (investment products, insurance products, etc.).
- > Protecting your client relationships and assets from other financial institutions.
- > Flexible access to our services in person or by telephone.
- > In addition for your clients, both savings and access to additional cash flow which may be used to purchase other investment or insurance products.

Tools

- > Printable forms
- > Product sheets
- > Comparative table
- > Product-related PowerPoint presentations
- > Client letter templates
- > E-mail templates



Tools

- > **Our website**

Our website provides you with an excellent source of information pertaining to our products and services.

- > **Most advanced technology**

Our Banking Products Associates are equipped with the latest technology, enabling us to submit transactions over a secured wireless network, no matter where your clients are.

A large, dark blue L-shaped graphic is positioned on the left side of the slide, extending from the top to the bottom. A thick red horizontal bar spans across the middle of the slide, overlapping the bottom part of the L-shape.

Thank you!

Advisor Distribution
Banking Products
.....
1-877-463-7627, option 4
www.nbcadvisor.com

